

Internet security, technology management that drives your business

IntelliSyn makes your IT assets do more, for less

For more than 12 years, IntelliSyn has helped organizations both large and small with a customized portfolio of managed IT services that reduce the cost and simplify the process of designing, deploying and maintaining their IT infrastructure.

IntelliSyn's experienced team give the latest technology products and services on the market the most stringent test available before recommending them to clients – IntelliSyn deploys them in its own business.

"If a product or service does not provide us with a healthy return on investment by supporting our IT needs and furthering our business objectives, we don't offer it to our clients," says president Chris Stratton. "We don't try to peddle everything that is on the market. Instead, we specialize on a select portfolio of solutions that have met our own high standards as a growing business in need of reliable performance and value for money."

This intimate understanding of an organization's IT challenges has allowed IntelliSyn to expand across North America largely on word-of-mouth. As a managed service provider, its clients range in size from two-person offices to organizations with thousands of users at multiple locations in need of complex, mission-critical hosting solutions. The head office and data centre operations in Ottawa are supported by a service and support centre in Philadelphia that provides 24/7 desktop support and a network operations centre (NOC) in India. IntelliSyn also maintains a partner network that allows it to have feet on the ground in every major Canadian city and across the U.S.

IntelliSyn takes a proactive, rather

than break-fix approach, to maintaining and managing the client's IT infrastructure. Clients are freed from the capital costs of hardware fatigue and end-of-life churn with a standardized service model billed monthly to their operational budget rather than their capital budget. IntelliSyn offers full turn-key solutions that allow clients to outsource their entire IT function, from desktop support to enterprise server hosting, but will also work to augment any existing in-house capability.

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One of those long-standing clients is the non-profit St. John Ambulance National. SJA has been working with IntelliSyn for seven years and has gradually outsourced more and more of its critical IT technical serv-

ices to the managed service provider, says CIO Martin Addison.

"Working with Chris is just like having him on my own in-house team," says Addison. "We get excellent service/value for money. Chris never nickels and dimes me, helps me out when I have an off-contract issue to deal with and finds all kinds of ways to save me money. IntelliSyn deals quickly with developing/immediate crises and helps with our long-term IT infrastructure strategy."

For information on how IntelliSyn can help your organization realize greater value and performance from your IT infrastructure assets, please call 613-688-1351 or visit www.IntelliSyn.com



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